

MATERIAL HANDLING

HEAVY FORKLIFTS

PORT EQUIPMENT

AERIALS

RENTALS

USED

PARTS

SERVICE

SPECIALTY EQUIPMENT

**INTEGRATED SOLUTIONS. CONNECTED SUPPORT.**

WAREHOUSE SOLUTIONS

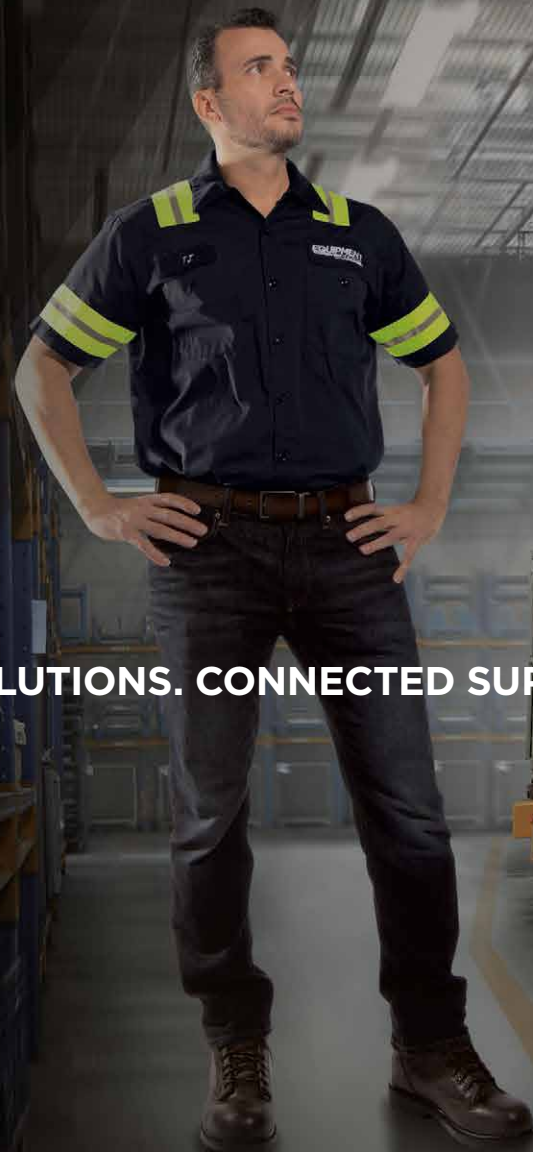
NATIONAL ACCOUNTS

FLEET MANAGEMENT

AUTOMATION

TRAINING

SYSTEMS & SUPPLIES



EQUIPPED TO SERVE  
**EQUIPMENT**  
DEPOT®

## EQUIPMENT DEPOT — YOUR CHAMPIONS OF UPTIME.

Unplanned downtime costs you money. That's why we focus on improving your uptime while also helping you organize your operations to maximize throughput.

With our extensive range of customized solutions, we help you take care of business today and in the future.

- » America's largest independently-operated material handling and rental source
- » Over 40 locations in 16 states, covering nearly 3,000 miles, supporting diverse customers in an array of industries
- » Intelligent warehouse design and integrated system planning to increase storage space, maximize throughput, and enable scalability
- » Large selection of new and used equipment from the most innovative and respected OEM brands
- » Extensive rental inventory with a newer, well-maintained fleet of over 12,000 units with on-time delivery guaranteed
- » 850+ highly-trained and certified service technicians successfully completing 362,000 service calls per year
- » \$19M+ high-quality OEM parts inventory including all major brands — ready when and where you need it
- » Exclusive Technical Support Operations Center ensuring on-site repair success
- » Wide range of safety training courses designed to keep your team safe
- » Representing industry-leading OEMs as a member of the third largest material handling group globally and a part of the Mitsubishi Heavy Industries family of companies



Our one-of-a-kind pledge  
and commitment to service





## **A LEGACY OF SERVICE.**

Since 1939, we have been providing hands-on, local-market expertise and industry experience. We are proud to be a member of the third largest material handling group in the world, and a part of the Mitsubishi Heavy Industries global family. From design to manufacturing, distribution to services, Mitsubishi Logisnext is a leading provider of forklifts — including innovative brands such as Cat® lift trucks, Mitsubishi forklift trucks and Jungheinrich®, along with automation and logistics solutions.

Unlike other factory-owned, single-brand dealers, we offer a tailored solution to our customers with the right mix of equipment, systems and services to ensure our customers' success, which we deliver across our coast-to-coast branch network.

**Logisnext** | A Mitsubishi Logisnext Company

## THE ONE STOP FOR FULL-SERVICE SOLUTIONS.

Equipment Depot provides everything your business needs to run efficiently and effectively. With an unmatched range of services and solutions, and our coast-to-coast network of support, we provide a one-stop source and holistic approach to solving your specific operational challenges.

As a full-service solutions provider covering a wide spectrum of industries, from material handling and contractor services, to port operations and agriculture, we apply our decades of experience, local knowledge, and extensive resources to drive positive results for you and your business. Whether you have a conventional operation or a highly automated facility, our team can design the right solutions to help you create more efficiencies and improve productivity.



## 100% SERVICE. 100% OF THE TIME.

At Equipment Depot, we promote a culture that embodies our core values — a passion to perform, the trust and power to act, responsibility for those actions, and the enjoyment of what we do.

We are committed to our safety-first mission to not only protect our team members but also to help our customers reduce injuries and minimize downtime, resulting in increased productivity and avoiding unnecessary costs.

Our **Equipped to Serve®** approach is embraced throughout our entire organization. It is demonstrated in everything we do — from interactions with our customers to supporting each other. Our team members strive to be committed, responsible, friendly and helpful. To us, that's what it means to truly be the Best Service Organization in the material handling and contractor services industries.

We stand by our service commitment to our customers by offering a one-of-a-kind pledge — the **Performance. Guaranteed.®** promise. It is our written commitment to you that we will deliver a superior level of service — all backed by the best people and products in the country.





## BIG ON COVERAGE. BIGGER ON SERVICE.

We are the local service you can trust to work together to increase your operational efficiencies. At Equipment Depot, we are a full-service material handling solutions partner focused on helping our customers achieve their business goals.

### MATERIAL HANDLING

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If you need to move, stack or store it, we will help you select the right lift trucks from a wide variety of industry-leading brands. From electric forklifts that run 16 hours straight to high-capacity forklifts and port equipment, we are your go-to company for best-in-class sales and service solutions.

### AERIAL LIFTS

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There are many models of scissor lifts, booms, telehandlers, and one-man lifts to consider for your maintenance or construction projects. Whatever the job requires, and whether you need to buy or rent, our expert team will recommend the best equipment for your specific applications.

### RENTALS

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Our RENTAL EQ® has you covered with an extensive fleet of newer, reliable equipment with on-time delivery guaranteed. Rent equipment by the day or a fleet for months at a time at competitive rates. Reserve and manage your rentals online or with our convenient Equipment Depot app.

### SPECIALTY EQUIPMENT

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Get the top-selling indoor and outdoor products you need in one place including aerial work platforms and agriculture equipment, plus utility vehicles. From tow tractors to stock chasers, you need reliable equipment and superior service to get your work done quickly and efficiently.



We know you can't afford downtime, so when you call, we deliver — on time and on budget. **Performance. Guaranteed.®**

Our outstanding customer service is exemplified by our passionate employees day-in and day-out.

## SERVICE

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We service all major equipment brands at your company or job site and also in our well-equipped facilities. Our dependable 24/7 SERVICE **EQ**™ and unique Technical Support Operations Center help you maximize uptime through regular inspections, maintenance, repairs and emergency service.

## PARTS

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We have over \$19M in OEM parts — in-stock, on-hand, every day. Our PARTS **EQ**™ will get the right part to you when you need it, and we fix it right the first time. Our robust inventory of accessories includes forklift tires, batteries and chargers, dock supplies, and many other warehouse items.

## WAREHOUSE SOLUTIONS

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Our customized warehouse **EQ SOLUTIONS**™ provide the right mix of equipment, automated systems and technology. This integrated approach is designed to increase our customers' productivity, decrease operating costs, and prepare their businesses for future growth.

## NATIONAL ACCOUNTS

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As a National Accounts customer, you will gain access to our **EQ ONE**® suite of solutions, providing one point of contact to help manage your entire fleet. Our one source helps you streamline operations and increase productivity, and one set of nationally negotiated rates on equipment, parts and service, saves you up to 25% through fleet optimization.







# INTEGRATED WAREHOUSE SOLUTIONS — ALL UNDER ONE ROOF.

We are your integrators, assembling the right people, the latest technology, and best equipment to build a customized warehouse solution that helps you optimize space and reduce costs. Our integrated **EQ SOLUTIONS™** focuses on six main areas:

## ANALYSIS

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We evaluate every aspect of your warehouse operations and supply chain to recommend improvements that save you time and money. By gaining efficiencies throughout your business processes, we help you optimize product flow and maximize throughput, while controlling inventory and labor costs.

## DESIGN

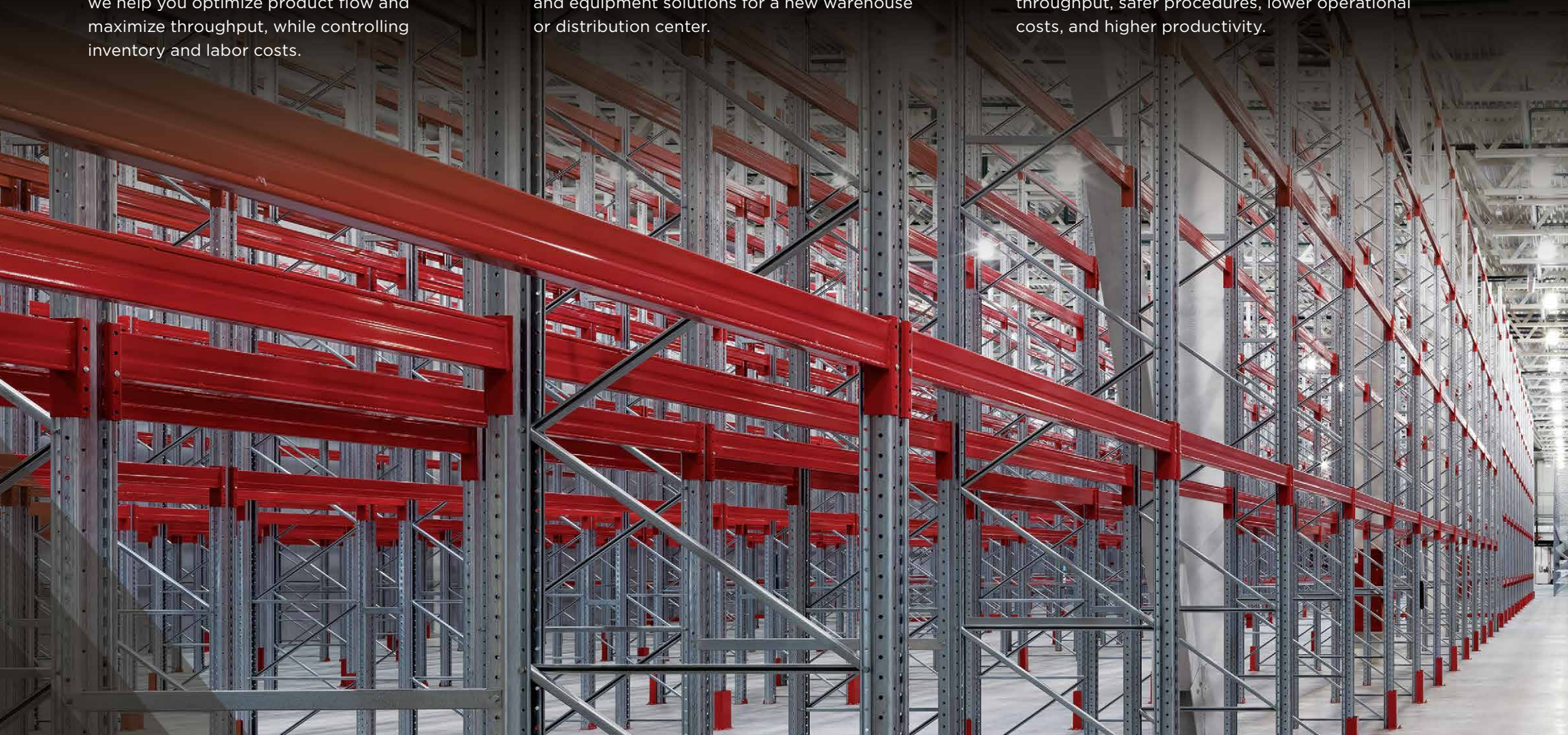
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Our warehouse systems engineers, project managers, and intralogistics experts consult with you to develop a customized plan. We help you get more out of your existing space and can recommend the best layout, storage, and equipment solutions for a new warehouse or distribution center.

## TECHNOLOGY

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Adopting automated systems and vehicles can help you streamline overall product movement and better manage your inventory. Leveraging technology, we help you implement smarter systems and software that lead to more efficient throughput, safer procedures, lower operational costs, and higher productivity.





## EQUIPMENT

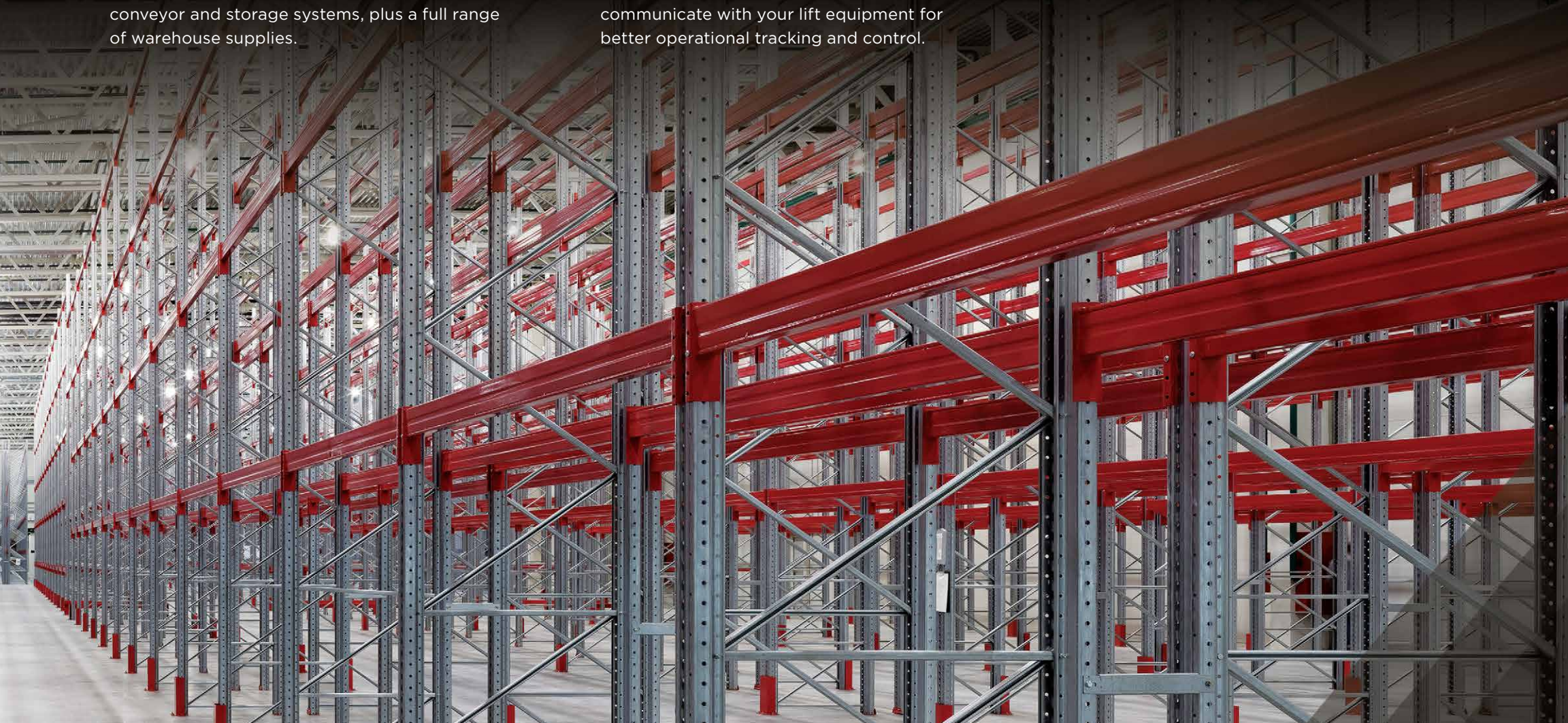
The right mix of material handling equipment is critical to an optimized operation, so your team can move, pick and store materials efficiently and keep your business running. We provide a vast range of industry-leading equipment including automated guided vehicles (AGVs), automated conveyor and storage systems, plus a full range of warehouse supplies.

## INTEGRATION

Our team will assist in integrating your order fulfillment technologies with your Enterprise Resource Planning (ERP) systems, as well as provide the latest Warehouse Control Systems (WCS). This integrated approach allows the Warehouse Management Systems (WMS) to communicate with your lift equipment for better operational tracking and control.

## IMPLEMENTATION

Staying on schedule and on budget is our priority. The Equipment Depot team builds a comprehensive project plan and manages the coordination, preparation, and implementation of your project throughout the entire process, so you can focus on running your business.





# AUTOMATE FOR EFFICIENCY. INNOVATE FOR SCALABILITY.

At Equipment Depot, we continue to develop more innovative solutions and ways to integrate technology to help boost your productivity. Whether you want to get more efficiency out of your multi-shift operations or just want safe, reliable transport for materials, let us help you incorporate automated vehicles, systems, and technology for your business.

Our team will start with an analysis of your overall workflow to better understand your current specifications, requirements, supply chain processes and goals. We will work with you to provide a tailored solution that integrates industry-leading equipment, conveyors, and other automated warehouse systems to help streamline processes and increase efficiencies.

## AUTOMATED GUIDED VEHICLES (AGVS)

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- » Address labor challenges by tackling redundant tasks
- » Operate 24 hours increasing overall throughput capabilities
- » Reduce product and facility damages with a comprehensive vehicle safety system
- » Run autonomously with added flexibility and adaptability to process changes

## SEAMLESS INTEGRATION

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- » Easily integrates into an existing IT and software landscape or can be used as a stand-alone system, based on customers' specific requirements
- » Adapts to any Warehouse Management System (WMS) or Enterprise Resource Planning (ERP) platform
- » Conveyors and Automated Storage and Retrieval Systems (ASRS) help reduce labor costs, improve productivity and increase inventory accuracy
- » Radio-Frequency Identification (RFID) with transponder technology helps you manage your inventory, storage and overall product movement



\*The product shown may be different than the actual configuration based on market requirements.



# YOUR ONE-STOP SHOP FOR STORAGE AND SUPPLIES.

From pallet racks to mezzanines, and conveyors to cabinets, we are the one-stop source for warehouse storage and supplies for your everyday industrial needs. No need to spend countless hours shopping multiple sources, we have already done the work — saving you time and money.

## WAREHOUSE PRODUCTS

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- » Mezzanines
- » Conveyors
- » Ergonomic Products
- » Workstations
- » Scissor Tables
- » Dock, Battery & Shop Equipment
- » Carts, Hand Trucks & Trailers

## SAFETY PRODUCTS

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- » Rails, Guards & Bumpers
- » Chemical Storage
- » Safety Gear & Equipment
- » Spill Containment

## STORAGE SOLUTIONS

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- » Racking & Shelving
- » Automated Systems
- » Cabinets, Containers, Hoppers & Storage Bins
- » Security Lockers
- » Vertical Lifts
- » Wire Decking





## **EQ ONE® — ONE SOURCE. ONE CONTACT. ONE PRICE.**

Our National Accounts team helps large, multi-location companies streamline their operations and save up to 25% through fleet optimization. With our **EQ ONE®** suite of solutions, you get one point of contact to help you manage your entire fleet plus one set of nationally negotiated rates for equipment, parts and service.

We blend “bigger is better” with local “know-how.” With one call, you can mobilize an entire team across our coast-to-coast network of more than 40 locations. The days of spending your time coordinating with numerous suppliers, managing operations across multiple locations, scheduling maintenance for a large equipment fleet, and keeping up with the latest technology are over. We are serious about uncovering ways to streamline your operations and optimize warehouse storage space — and we offer a free site evaluation to prove it.





## ACTIONABLE DATA. SMART DECISIONS.

Manage your equipment your way and view essential information about your entire fleet in one place. Our FLEET **EQ**® platform provides detailed data reporting and analytical assessments at your fingertips, so you can make timely decisions regarding maintenance schedules, budget, and equipment rotation to maximize performance and improve operational efficiency.

### MANAGE WITH EASE

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In-depth reporting gives you actionable insights and control:

- » Analyze spending according to goals and budgets
- » View planned maintenance and related invoices
- » Know when to relocate, replace or retire equipment
- » See the entire service history for a specific lift truck or fleet
- » Generate reports across key parameters

Easy-to-use dashboard for key metrics at-a-glance:

- » Truck locations
- » Total cost of ownership
- » Asset utilization
- » Rotation and retirement indications
- » Problem assets
- » Budgets



## WE ARE HERE TO KEEP PRODUCTIVITY IN HIGH GEAR.

Whether you are moving, stacking or storing, you depend on your material handling equipment to keep your business running.

As a full-service material handling provider, no one understands this better than us. To ensure your success, we only offer the most respected and industry-leading brands.

Whether you need one lift truck or a fleet, we have a wide variety of equipment and attachments to choose from, including a full line of warehouse products that can run 16 hours straight on a single battery charge. Our forklifts are ready to work when you are.

- » Advanced technology in electric warehouse products, cushion and pneumatic forklifts including reach trucks, order pickers and walkie pallet jacks
- » A range of large-capacity forklift trucks to small-capacity internal combustion forklifts powered by liquid propane gas or diesel, offering power and durability
- » An expanded line of high-capacity forklifts and port equipment, with heavy-duty forklifts, container handlers, reach stackers, rubber tired gantry and ship-to-shore cranes, all equipped with the highest quality components backed by superior service





# TOUGH EQUIPMENT BACKED BY SUPERIOR SERVICE.

We bring you the toughest heavy forklifts and port equipment with our expanded line of high-capacity lift truck products — all backed by superior service.

- » Toughest lineup of heavy-duty forklifts, container handlers, reach stackers, rubber tired gantry and ship-to-shore cranes
- » Engineered to maximize durability and productivity, with major components readily accessible for ease of service
- » Equipped with the highest-quality components from the industry's most reliable and trusted brands
- » Proven in the world's largest and busiest ports with over 120,000 customers and 500,000 units in operation globally
- » Over \$20,000 in advanced safety features included, so you know your team is protected and productive
- » Ready-as-needed parts, service, and rentals all backed by Equipment Depot's **Performance. Guaranteed.**® pledge



\*5-Year/10,000-Hour Major Drivetrain Component Coverage (includes engine, transmission, drive axle and main hydraulic pumps), 3-Year/6,000-Hour Comprehensive Full Machine Warranty

## WE ARE YOUR LOCAL RENTAL RESOURCE.

When you need rental equipment, we have a fleet of over 12,000 ready to deliver to your company or job site. Our factory-trained and certified service technicians ensure our rental fleet is well maintained. We also cycle our rentals sooner, which means you have access to a broad selection of regularly updated, newer models. Our extensive rental inventory is one of the youngest in the nation and is ready to roll from over 40 locations coast-to-coast.

### SEARCH. REQUEST. MANAGE. RENTING SIMPLIFIED.

We have made renting even easier with the Equipment Depot app.

Search inventory, request equipment, view invoices, and manage your rental fleet — right from your phone. You can filter by job site, equipment type, rate, purchase order and more. This is truly renting simplified.

With RENTAL **EQ**®, you can always depend on:

- » What you need, when you need it
- » Extensive rental inventory with over 12,000 pieces of equipment ready to roll
- » On-time delivery — guaranteed, or delivery is free
- » Daily, weekly, monthly, and long-term rentals at competitive rates
- » Operator safety, equipment training, and certification available
- » Dependable, trusted brands such as Jungheinrich®, Cat® lift trucks, Mitsubishi forklift trucks, JLG®, Genie®, JCB, Skyjack™ and more





## QUALITY USED EQUIPMENT TO KEEP YOUR BUSINESS MOVING.

Equipment Depot has access to some of the best used material handling equipment on the market. From forklifts and mast lifts to booms and scissor lifts, our broad portfolio consists of industry-leading brands that are available at the right price to meet your needs.

- » Vast selection of high-quality material handling, construction, and specialty equipment to fit any budget
- » Well-maintained equipment sourced from our own rental fleet
- » Select from our extensive coast-to-coast inventory network consisting of only industry-leading OEM brands
- » Full range of products available online for easy searches
- » Ready for immediate and on-time delivery. Guaranteed.

### SEARCH. FIND. BUY.

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We make it even easier for you to find the right equipment by giving you complete access to our entire used inventory — online. Narrow down your selection by searching and filtering by equipment type, brand, location, year and even price. Scroll through photos and request a quote, all from your computer or phone. Visit [used.eqdepot.com](http://used.eqdepot.com) for featured deals at special pricing.





## IT ALL BEGINS AND ENDS WITH THE BEST SERVICE.

With over 40 locations coast-to-coast, 850+ certified technicians, and a comprehensive OEM parts inventory, we are large, local, and ready to provide the service you can trust — Guaranteed. Sheer size means nothing without our unwavering commitment to service by our friendly, helpful and courteous team.

Our dependable SERVICE **EQ**™ covers all major brands of equipment. We are your single source for maintaining and repairing your mixed fleet. Make Equipment Depot your first choice for service, repairs and maintenance programs. No other company in the industry offers this level of support to ensure your success.

- » 850+ factory-trained and certified technicians, locally based
- » Delivering 362,000 service calls per year
- » \$19M+ OEM parts inventory to minimize downtime
- » Fully-equipped service vehicles ready to roll when you need them
- » Service for all material handling equipment makes and models
- » Planned maintenance options, tire repair and annual inspections
- » Unique Technical Support Operations Center staffed with a large team of experts to guide our field techs through the most difficult repairs to ensure on-site repair success
- » 24/7 service, including 4-hour emergency response time to get your equipment up and running quickly



## WHEN IT COMES TO PARTS, WE STAND APART.

Without the right parts, uptime quickly becomes downtime. That's why we work hard to have the parts you need, when you need them! It is our PARTS **EQ**™ commitment to get the right part to the right place, and get your equipment fixed right the first time.

We believe in fair pricing to give you maximum value. Because we know the reward for providing great service is continued loyalty, we work to earn your loyalty in each and every interaction. We want you to be confident in your parts purchases, which is why we guarantee all our parts for 6 months.

- » \$19M+ in reliable and high-quality parts inventory to minimize downtime
- » Order the parts you need whenever you need them, with full access to replacement parts 24/7
- » Your one-stop shop for high-quality OEM parts for all major makes and models
- » Ready to roll — ship to you, next day to your closest branch, counter pickup, or via our rolling fleet of service vehicles

## POWER YOUR EQUIPMENT.

Equipment Depot provides reliable energy solutions. From full-service power systems, to batteries and chargers, we help you increase productivity with faster charging technology and longer operating times.

- » Long-lasting lithium-ion batteries
- » High-quality lead-acid batteries
- » Power systems for stationary and uninterruptible power solutions
- » Full-service repairs on all brands



# BUILDING OR MOVING, WE'VE GOT YOU COVERED.

## AERIAL LIFTS

Need a lift? Name your need: construction, utility, booms or scissors — whatever the job requires, you can rely on high-quality, dependable aerial lifts from Equipment Depot. We offer the best brands and selection to meet any application.

- » **Booms:** Heights from 30' to 185', two- and four-wheel drive and models that will put you within reach faster and easier than scaffolding
- » **Scissors:** Self-propelled slab and rough terrain lifts, heights from 12' to 53'
- » **Telehandlers:** The power, reach and versatility you need with a capacity of 5,000 to 12,000 lbs. and heights of 19' to 55', plus all-wheel steering, along with two- and four-wheel circle and four-wheel crab
- » **One-Man Lifts:** Versatile, single-person electric push-around and drivable lifts provide safety and flexibility for smaller jobs and workspaces

## SPECIALTY EQUIPMENT

Take your productivity to the next level with our extensive range of specialty equipment. With Equipment Depot, our in-house experts can help you select the best equipment from more than 40 top-selling brands.

- » **Agriculture:** Select from the latest tractors, rakes, balers, and mower attachments to simplify your farming and harvesting
- » **Utility, Tow Tractors & Floor Scrubbers:** Whether it's indoor or outdoor, transporting people or materials, our broad product portfolio enables us to fill all your specialty equipment needs

Genie®

JLG®

NEW HOLLAND

DREXEL

TENNANT

PRINCETON  
DELIVERY SYSTEMS®

COMBILIFT  
LIFTING INNOVATION

LANDOLL

COLUMBIA

Bendi®





# SAFETY EXCELLENCE IS OUR PRIORITY.

## SAFETY TRAINING

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Equipment Depot is committed to establishing safe work practices for our organization at every level, and our safety-first mission shapes how we serve our customers. Helping you maintain safe equipment and create a safe work environment protects all your employees as well as your company. With our wide range of training and refresher courses, we help you:

- » Avoid expensive fines or serious penalties by educating your team on best practices to comply with all OSHA safety regulations
- » Teach workers your company's policies and procedures through customized training programs

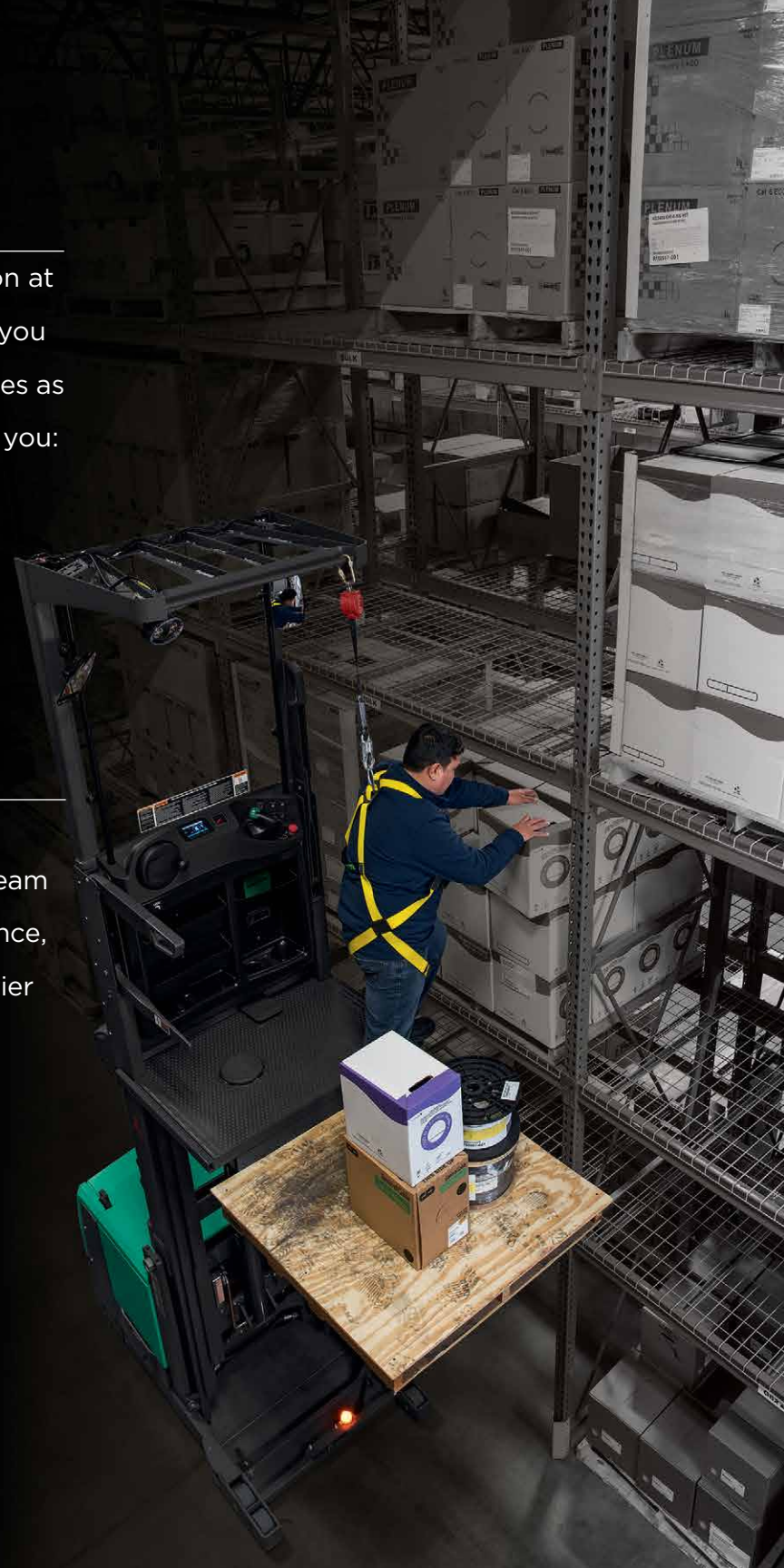
# KEEPING OUR CUSTOMERS MOVING FORWARD.

## INDUSTRIES WE SERVE

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We are proud to cover a wide spectrum of leading industries. From the challenges of manufacturing to the complexities of logistics and transportation, our knowledgeable team can recommend the best equipment to tackle the toughest jobs. Our extensive experience, large coast-to-coast network, huge OEM parts inventory, and expansive line-up of top-tier equipment provides the best-in-class sales and service solutions you deserve.

- |                              |                  |               |
|------------------------------|------------------|---------------|
| » Warehousing & Distribution | » Transportation | » Agriculture |
| » Manufacturing              | » Mining         | » Forestry    |
| » Port Applications          | » Oil & Gas      | » Utilities   |
| » Construction               |                  |               |





## **PERFORMANCE. GUARANTEED.®**

Other companies talk about performance. We guarantee it.  
Here's our pledge and promise to be the best service company in the industry. Period.

### **Resolution**

Have a concern? Not for long. Our employees are empowered to solve customer concerns on the spot. If you are still not satisfied, it's elevated to the regional leader for immediate attention and resolution.

### **Service**

Ready to roll 24/7/365 days a year and backed by a 4-hour emergency response time, or the first hour of labor is on us. Plus, free loaners on forklift and aerial lift repairs if we fail to fix it right the first time or by the time promised.

### **Parts**

All parts purchased from us are guaranteed for 6 months.

### **Rentals**

Rental equipment will be delivered on-time as promised or delivery is free.

### **30-Day Buyback**

If the new equipment fails to perform as promised and you're not satisfied, we'll buy it back. It's that simple.

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***EQUIPPED TO SERVE®***



KNOWLEDGEABLE  
ACCOUNTABLE  
EFFECTIVE  
COMMITTED  
FRIENDLY  
RESPONSIBLE  
**SERVICE FIRST**  
PROUD  
DRIVEN  
HELPFUL  
DEDICATED



—— EQDepot.com ——

