

QUOTES IN MINUTES

ACCELERATED PROCESS

STREAMLINED SIGNING

80 YEARS EXPERIENCE

PLANNED MAINTENANCE

EQFINANCE.
WE ARE YOUR ONE-STOP SHOP
FOR EQUIPMENT FINANCING.

FLEX LEASING

CAPITAL LEASE

FPPO LEASING

FMV LEASE

LEASE BY THE HOUR®



EQUIPPED TO SERVE
EQUIPMENT
DEPOT®

BENEFITS OF LEASING.

Selecting the right financing is just as important as choosing the right equipment. **EQFINANCE** offers a wide variety of flexible leasing options with many financial advantages.

KEEPS CAPITAL WORKING FOR YOU

Use the equipment with “no cash out” for the initial investment, reserving your cash for core business investments.

PROTECT YOUR CREDIT SOURCES

Leasing does not draw on conventional credit lines, allowing funds to be used for other, income-generating activities or investments.

OFFERS 100% FINANCING

Leasing includes all equipment costs plus insurance. We even offer an option to include maintenance any time throughout the lease agreement. There is no required down payment or compensating balance on deposit.

REMAIN SCALABLE AND CUTTING EDGE

Your equipment usage or needs can change over time. Leasing allows you to expand your fleet or upgrade to the most current equipment.

REPLACING EQUIPMENT IS EASIER

With leasing, you can eliminate the hassle of selling or storing the equipment at the end of its economic life cycle.

CHOOSE WHAT'S RIGHT FOR YOU

Acquire equipment individually, lease-by-lease or bundled in a master lease. Then at the end of the term, choose to purchase, upgrade, return the equipment, or extend the lease.



FINANCING BACKED BY A NAME YOU CAN TRUST.

With Equipment Depot's **EQFINANCE** Program, you can receive financing on any lease, rental or purchased equipment from an extensive lineup of new or preowned lift trucks or aerial equipment. We provide a variety of tailored financing options regardless of whether you need a single piece of equipment, multiple units or an entire fleet.

NEW

Choose from various leasing programs with the option to include planned or full maintenance. We offer the most innovative and respected OEM brands in the industry.

USED

Customized payment options available. We offer a vast selection of high-quality material handling, construction, and specialty equipment to fit any size business and budget.

RENT

Traditional financing comprised of standardized loans or lines of credit. Select from over 12,000 newer, well-maintained units with on-time delivery or delivery is free.

OUR FINANCING STRENGTH.

As America's largest, independently operated material handling and contractor services company, and a member of the third largest material handling group globally, we provide unmatched one-stop, full-service financial solutions.

With nearly 80 years of industry experience, we offer exclusive financing programs and an industry-leading accelerated quoting tool with the ability to produce a quote in 15 minutes. Trust Equipment Depot to provide competitive rates and superior services, all backed by our **Performance. Guaranteed.®** pledge.



LEASING THE EQFINANCE WAY.

We pride ourselves on providing the best service in the industry and offer a streamlined process to new, flexible equipment financing. Our goal is to get your equipment in your hands as quickly and easily as possible, with the best payment possible.



QUOTES IN MINUTES — NOT DAYS

Say “goodbye” to the wait — receive a leasing quote in as little as 15 minutes. Our industry-leading digital platform can process a quote faster, allowing you time to return to your operations.



ACCELERATED FINANCING PROCESS

Our streamlined finance tools provide fast track quoting and speeds up credit approvals and overall paperwork, getting equipment in your hands faster than traditional industry processes.



DOCUMENT SIGNING STREAMLINED

Our new digital document signing system (eDocs) can speed up the application process by 48% and, on average, cutting out approximately 11 days, making the application process quicker and more convenient.



Whether planned or
full service, wrap any
maintenance program
into any leasing option and
enjoy the peace of mind
knowing your investment
has long-term coverage.

EQFINANCE's full financing program also offers Loans and Conditional Sales Contracts. Scan for more information.



1. FLEX LEASE OPTION

Our most aggressive lease program and **exclusive lease option**. *Take advantage of three industry-leading OEMs: Cat Lift Trucks, Mitsubishi Forklift Trucks and Jungheinrich®*. Set a lease payment for 36- or 40-month terms and benefit from a flexible end of the original lease term.

FEATURES

- » Renew for 12 months at 85% of original payment
- » Renew for 24 months at 65% of original payment

BENEFITS

- » Savings to customer over conventional FMV Lease overpaying for equipment not being used
- » 36 to 40-month terms

2. FULL PAYOUT/\$1 PURCHASE OPTION (CAPITAL LEASE)

Traditional financing with an equipment buyout purchase of one dollar at lease end.

FEATURES

- » Level monthly payments
- » Depreciation and interest deductions claimed by lessee (subject to the advice of your tax advisor)
- » You pay for lift truck over time

BENEFITS

- » Fixed costs help your budgeting
- » Conserves your working capital
- » 24 to 76-month terms

3. FIXED PRICE PURCHASE OPTION (FPPO)

FPPO financing has three lease-end options: return the equipment, purchase it for the fixed amount or continue to lease.

FEATURES

- » Level monthly payments
- » Option to purchase for a fixed price
- » You may claim payments as expenses (subject to the advice of your tax advisor)
- » You pay for lift truck over time
- » You may return equipment at lease end

BENEFITS

- » Fixed costs aid your budgeting
- » Optional ownership
- » You conserve your working capital
- » You only pay for equipment usage
- » 24 to 76-month terms

4. FAIR MARKET VALUE (FMV) LEASE OPTION

An FMV Lease may be considered an operating lease, where the lessee can either purchase the equipment for a fair market value at lease end, extend the lease, or return the equipment.

FEATURES

- » Level monthly payments
- » Option to purchase for a fair market value
- » You may claim payments as expenses*
- » You pay for lift truck over time
- » It may provide planned equipment replacement

BENEFITS

- » Fixed costs aid your budgeting
- » Optional ownership
- » You conserve your working capital
- » At term end, you may replace truck with new unit
- » Lowers your monthly payments
- » Payments may be expensed on the balance sheet*
- » Eliminates equipment disposal
- » 24 to 76-month terms

5. LEASE BY THE HOUR® OPTION

A leasing solution that allows customers to pay less when they are not using their equipment and more when they are.

FEATURES

- » Leases structured over a longer term with same maximum contract hours
- » Balance of usage to revenue
- » Avoids incorrect assumptions of annual usage
- » Lease terms in line with equipment life cycles
- » No dealer maintenance over time
- » Eligible for 20% discount at return or extension

BENEFITS

- » Lower monthly payments
- » No overtime payments
- » No early termination charges
- » Term flexibility
- » No overpaying for equipment not being used
- » 24 to 76-months**

*Consult your tax advisor for more information

**Subject to modification based on customer need



PERFORMANCE. GUARANTEED.®

Other companies talk about performance. We guarantee it. Here's our pledge and promise to be the Best Service Company in the industry. Period.

RESOLUTION

Have a concern? Not for long. Our employees are empowered to solve customer concerns on the spot. If you are still not satisfied, it's elevated to the regional leader for immediate attention and resolution.

SERVICE

Ready to roll 24/7/365 days a year and backed by a 4-hour emergency response time, or the first hour of labor is on us. Plus, free loaners on forklift and aerial lift repairs if we fail to fix it right the first time or by the time promised.

PARTS

All parts purchased from us are guaranteed for 6 months.

RENTALS

Rental equipment will be delivered on-time as promised or delivery is free.

30-DAY BUYBACK

If the new equipment fails to perform as promised and you're not satisfied, we'll buy it back. It's that simple.



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